

# TREES - FLOWERS - FRUITS

THAT SAVE TEN YEARS. GUARANTEED

*1916 Will Smith*

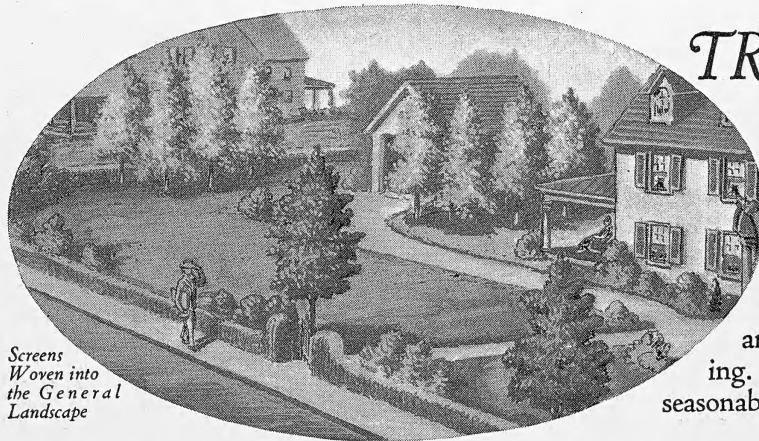
Hicks  
1916



## HICKS NURSERIES

WESTBURY, L. I., N. Y.

YH. 13



Screens  
Woven into  
the General  
Landscape

**TREES**—Trees make all the difference in the world to a home. They make it attractive and inhabitable. Without them it lacks interest and beauty. Groups of Oak, Linden, and Maple, attractively enclose the lawn, screen the garage and curtain off neighboring houses. The children will play in their shade, in fact a grove of trees is always a rendezvous for the whole family. You are not using the capacity of your grounds either for comfort or appearance if they are hot where they can just as well be cool and inviting. Flowering trees as Dogwood and Magnolia will add seasonable delight.

**Birch, American White.**—Plant in shrubbery for height or among evergreens for gaiety.

Height:	Each	Per 10	Per 100
8 ft. ....	\$1 00	\$7 50	\$60 00
10 ft. ....	1 50	12 50	100 00

**Dogwood, White Flowering.**—Let dogwood be the smiling element in all your planting.

4 ft. ....	60	5 50	50 00
6 ft. ....	1 00	8 50	75 00
8 ft. ....	1 25	10 00	90 00

**Elm, American.**—Admired for its gothic arch. Prepare deep soil and water before the trees ask for it.

12 ft., 2 in. dia.	2 50	20 00	175 00
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**Linden, Small-leaved European.**—Ideal for boundary belts and shady groves.

6 ft. ....	1 00	9 00	85 00
8 ft., 1½ in. dia.	1 75	15 00	135 00
10 ft., 2 in. dia.	5 00	40 00	350 00

**Linden, Silver.**—Symmetrical and dense, with lustrous green foliage held till late Autumn.

Height:	Each	Per 10	Per 100
6 ft. ....	1 25	10 00	\$90 00
8 ft. ....	1 75	15 00	135 00
10 ft. ....	2 50	22 50	200 00

**Magnolia.**—Showy. Pink, white and red cups in early Spring.

2 ft. ....	1 00	8 50	
3 ft. ....	2 00	17 50	
4 ft. ....	2 50	20 00	(pink only)

**Maple, Norway.**—Just the trees to shade the house, path or avenue.

8 ft. ....	1 00	9 00	80 00
10 ft., 1½ in. dia.	2 25	20 00	150 00
12 ft., 2 in. dia.	2 50	22 50	200 00

**Oak, Pin.**—Straight, sturdy, wide branches, fibrous roots. Plant an oak grove.

8 ft. ....	1 25	10 00	90 00
10 ft., 1½ in. dia.	2 00	17 50	165 00
12 ft., 2 in. dia.	3 50	32 50	300 00

**TEN**—Out-of-the-Ordinary Flowering TREES—\$5.00

1 Am. Judas Tree	3 ft.	May
2 Japanese Dogwood	3 ft.	June
2 Japanese Storax	3 ft.	June
2 Koelreuteria	2 ft.	July
1 Oxydendrum	3 ft.	July
2 Japanese Pagoda	2 ft.	August



For Hick's Time-Saving Trees (See Pages 8 to 11)



Can We Help Your Foundation? (See Plan.)

**Cedar.**—Ideal for formal gardens; tall narrow groups, screens, hedges.

Height:	Each	Per 10	Per 100
3 ft. ....	\$1 00	\$7 50	\$60 00
4 ft. ....	2 00	17 50	160 00
5 ft. ....	3 50	30 00	250 00
6 ft. ....	5 00	45 00	400 00
7 ft. ....	6 00	55 00	500 00
8 ft. ....	9 00	80 00	
9 ft. ....	10 00	90 00	

We can supply Cedar from the nursery up to 25 ft.

**Fir, Veitch's.**—A tree of handsome foliage, dark green above and silvery beneath.

1 ft. ....	1 00	7 50	45 00
2 ft. ....	2 00	18 00	150 00
3 ft. ....	3 50	30 00	250 00
4 ft. ....	5 00	45 00	

**Fir, Concolor or White.**—A silvery or sage-green tree of pleasing contrast.

1 ft. ....	1 75	15 00	140 00
2 ft. ....	3 50	30 00	275 00
3 ft. ....	6 00	55 00	500 00

**PLAN—No. 1.**—One Cedar, 3 ft; **No. 2.**—One Cedar, 4 ft.; **No. 3.**—One Jap. Yew, 1 ft.; **Nos. 4, 5, 6, 7.**—Eighteen Junipers in Variety; **No. 8, 9.**—Six Dwarf Arborvitae; Fifty Pachysandra (Carpet between trees); Seventy-seven plants in all, for \$20.00.

# EVERGREEN TREES

You can have bright groups or pleasant vistas everywhere you look. Dark Green Firs, rich in elegance. Contented looking Spruce, with attractive lights and shadows. Soft and fleecy Pines, always harmonious. Bold Cedars, punctuating the landscape. Let us help you compose some beautiful all-year groups. Let us send you our 80-page Catalog, *Home Landscapes*, describing and pricing 300 large Fir and Spruce up to 15 ft.

**Junipers.**—They are low growing, suitable for massing at foundations, especially in dry, sunny exposures. They are also valuable for carpeting dry banks. Plant 2 ft. apart. To most buyers the names are strange; never mind the names. Let us send you 15 trees, 1 to 2 ft., for \$7.50. This is enough to plant a bed at your foundation or sunny bank 15 ft. long and 4 ft. wide. Set them around like potted plants and when they suit, plant.

**Pine, White.**—Nothing is better to grace your landscape; to stand between you and a busy street; to check the strong, chilling Winter winds; to rob your vistas of unsightly details.

Height:	Each	Per 10	Per 100
1 ft. ....	\$0 30	\$2 50	\$22 00
2 ft. ....	60	5 00	45 00
3 ft. ....	1 00	7 50	65 00
4 ft., 2-3 ft. spr	1 75	15 00	140 00
5 ft., 2-4 ft. spr	2 75	25 00	200 00
6 ft., 3-4 ft. spr	6 00	50 00	
7 ft., 4-6 ft. spr	10 00	90 00	

(For LARGER PINES see Page 11.)

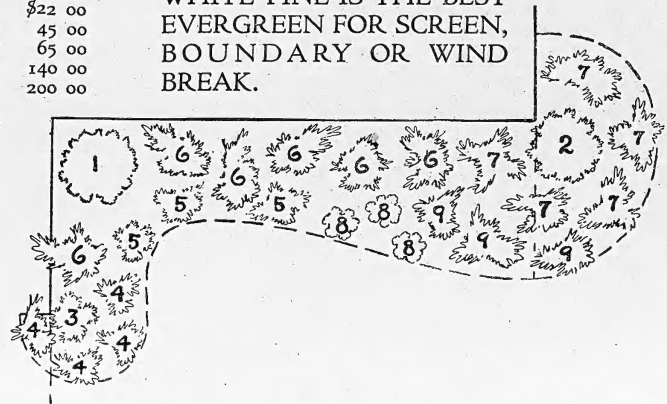
**Pine, Scotch.**—It may be used for its quick growth, and pleasing blue green color.

Height:	Quan.	Each	Per 10	Per 100
2 ft. ....	500	\$0 60	\$5 00	\$45 00
3 ft. ....	400	1 25	10 00	90 00
4 ft. ....	300	3 00	25 00	
5 ft., 2-4 ft. spr	50	4 00	30 00	

**Pine, Austrian.**—The Evergreen for the shore. Long, dark-green needles, cheerful in severest Winters.

1½ ft. ....	500	75	6 00	30 00
2 ft. ....	1,000	1 75	15 00	100 00
3 ft. ....	75	5 00	40 00	300 00

WHITE PINE IS THE BEST  
EVERGREEN FOR SCREEN,  
BOUNDARY OR WIND  
BREAK.





# EVERGREEN TREES

Make a cheerful, happy, landscape, Winter and Summer. They emphasize the beautiful and subdue the unattractive. They temper the wind for the tender plants and frolicking children. They shelter the birds and make the home look snug and cozy. We offer those which will stand the most severe heat of Summer and cold of Winter. We guarantee every tree from the Nursery to grow satisfactorily or replaced free.

*Spruce, Douglas.*—The tree without a disappointment. Beautiful, Winter and Summer.

Height:	Each	Per 10	Per 100
1½ ft. ....	\$0 50	\$4 00	\$25 00
2 ft. ....	1 00	7 50	50 00
3 ft. ....	2 00	17 50	150 00
4 ft., 3 ft. spr	3 00	25 00	350 00
5 ft., 3 ft. spr	5 00	40 00	
6 ft., 3-4 ft. spr	8 00	70 00	

*Spruce, Koster's Colorado Blue.*—Distinct blue. We are overstocked and offer them cheap.

3 ft. ....	3 25	30 00	275 00
4 ft. ....	5 00	45 00	400 00
5 ft. ....	8 00	75 00	700 00

*Spruce, Colorado Green.*—The same as the foregoing, except in color and price. You can't get better value in Spruce.

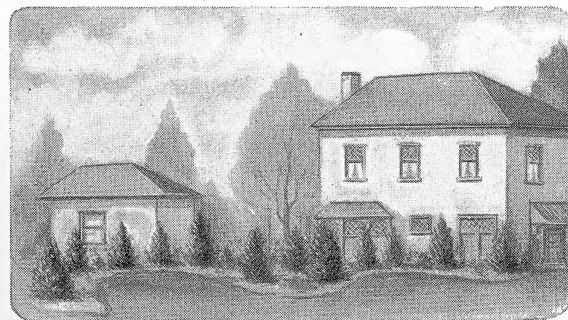
Height:	Each	Per 10	Per 100
1½ ft. ....	\$0 90	\$6 50	\$60 00
2 ft. ....	1 50	12 50	100 00
3 ft. ....	2 50	22 50	200 00
4 ft. ....	3 50	32 50	300 00
5 ft. ....	5 00	47 50	400 00

## TEN TREES—3 ft.—for \$10.00

(Regular Price, \$17.00)

Realizing that names are confusing, we offer to make up a collection of Pine, Spruce and Fir. These include trees listed regularly as high as \$3.50 each. We want you and your neighbors to get acquainted with these beautiful trees. If you do not consider the collection the most you ever got for your money in trees, return them and we will pay transportation both ways. Mention Offer No. 6.

**PLAN**—No. 1.—Twelve White Pine, 5 ft.; No. 2.—Sixteen Flowering Shrubs as Golden Bell, Syringa and Spirea; No. 3.—Fifty Hardy Garden Flowers as Iris, Phlox, Chrysanthemum, etc. Total \$40.00.



Evergreen Boundary and Garage Screen

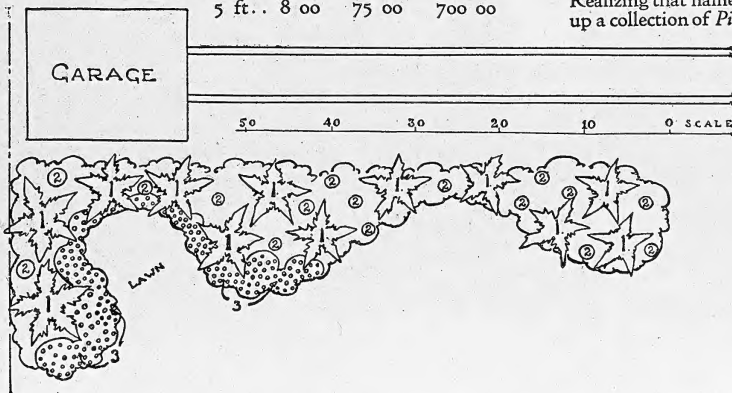
*Spruce, White.*—You can have an evergreen hedge at 40c per linear foot, or beautiful, dense groups at the shore. Cheerful, live green all Winter.

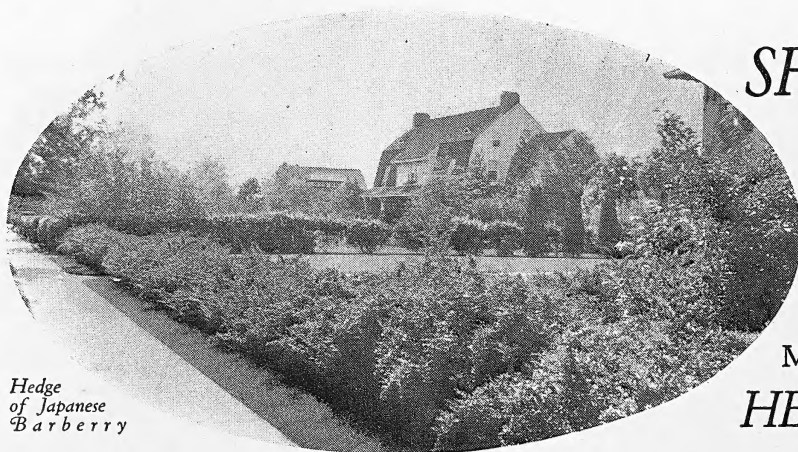
Height:	Each	Per 10	Per 100
2 ft. ....	\$0 50	\$4 00	\$35 00
3 ft. ....	75	6 50	60 00
4 ft. ....	1 00	8 00	75 00
5 ft. ....	1 50	12 00	100 00

*Yew, Japanese.*—Of highest value for foundation planting or evergreen bedding. Consider seriously, a Yew hedge along your garden walk or an enclosure for your rose garden. Plant 18 inches apart.

6-12 in. ....	50	4 00	30 00
1 ft. ....	1 50	10 00	75 00
1½ ft. ....	3 00	20 00	175 00

*Half-Price Evergreens.*—We have several hundred Pine, Spruce and Fir which are not quite as dense or quite as broad as we aim to have our standard. They have not been crowded. Cut the price above in half and tell us how many to dig. They have good roots and will make good growth.





Hedge  
of Japanese  
Barberry

**SHRUBS**—Flowering shrubs are valuable landscape material. They are economical because they mature rapidly. In a year or two, with good soil and cultivation, they will develop into dense masses of foliage, serving effectively as screens and boundaries along highways or adjoining properties. They make attractive inclosures for the fore-court, service-court, and laundry-yard. They are also adapted for planting at the base of the house or other buildings. Many other uses may occur to you.

**HEDGES**—See **BARBERRY**, **PRIVET**, **WHITE SPRUCE**.

*Althea* or *Rose of Sharon*.—Blooms in August. Double and single white, dark red and pink.

Height:	Each	Per 10	Per 100
2 ft., bushy...	\$0 35	\$3 00	
3 ft., bushy...	50	4 00	

*Barberry, Japanese*.—You cannot get too much *Barberry* in the landscape. Always cheerful, dainty and beautiful. Abundant scarlet berries until April. For hedges, 2 ft. apart.

1½ ft. ....	25	2 00	\$18 00
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*Deutzia Crenata Flore Pleno*.—Attractive clusters of double pinkish white bells in June.

3 ft. ....	25	2 00	18 00
5 ft. ....	40	3 00	

*Dogwood, Red-Twigged*.—Healthy foliage. White berries in September, red bark in Winter.

3 ft. ....	25	2 00	18 00
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*Forsythia, Golden Bell*.—Banks of yellow flowers in early Spring.

3 ft. ....	25	2 00	18 00
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*Honeysuckle Bush*.—Vigorous shrubs with cream or pink flowers in June, red berries in Summer.

Height:	Each	Per 10	Per 100
2 ft. ....	\$0 25	\$2 00	

*Hydrangea Pan. Grand*.—This is the common variety, with white flowers in August.

3 ft. ....	30	2 50	
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*Lilac, Purple and White*.—One of the oldest and most popular varieties of shrubs.

3 ft. ....	40	3 00	
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*Pearl Bush* or *Exochorda*.—As showy as *Spiraea Van Houttei*, growing ten or twelve feet high.

3 ft. ....	50	4 00	
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*Privet, California*.—The kind ordinarily used for hedges. Plant deep and it will be thick at the base. Plant 1 ft. apart.

2 ft. ....	06	50	\$4 50
3 ft. ....	08	70	6 00

*Spiraea Rotundifolia*.—Similar to *Van Houttei*, but one week later.

Height:	Each	Per 10	Per 100
2-3 ft. ....	\$0 35	\$3 00	

*Spiraea, Van Houttei*.—In May, a mass of arching sprays of pure white. Like Bridal Wreath.

3 ft. ....	30	2 50	
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*Syringa, Mock Orange*.—One of the old favorites. Our plants are especially economical.

4 ft. ....	35	3 00	
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*Viburnum Dentatum*.—Arrowwood. Cream-colored flowers in June and blue berries in September.

2 ft. ....	25	2 00	
3 ft. ....	50	4 50	

*Viburnum Opulus* (*High Bush Cranberry*).—One of the most useful berry-bearing shrubs.

3 ft. ....	30	2 50	
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*Weigelia*.—Showy pink and red bells the first of June. 8 feet. State color desired.

2 ft. ....	20	1 80	
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# RHODODENDRONS

Are among the most

showy flowering plants. They are attractive at all seasons; in flower they are magnificent, in foliage they excel any evergreen. Those who have seen our fields in bloom know something of their brilliant display. Our plants have been growing several years in our Nursery, and have a system of roots five times the bulk of newly imported plants. They are varieties of established hardiness. They embrace the clearest colors. Decaying leaves form their principal requirement. Apply eight inches over the entire bed annually. Beds made up from varieties indicated by the same letter will harmonize in color.



Plant  
Rhododendrons  
North of the House

a, b, c, d.—*Album Elegans*. Tall, pinkish white. 2 ft. high \$1.50 each, \$12.50 per ten; 3 ft. high \$4.50 each, \$40.00 per ten.

a—*Lady Armstrong*. Best pink, large, vigorous.

d—*Everestianum*. Lilac, frilled flowers, medium grower. 1½ ft. high \$1.35 each, \$12.00 per ten; 2 ft. high \$2.00 each, \$17.50 per ten.

**VINES**—They quickly cover buildings, fences, walls, banks, trellises pergolas, stumps, bare ground, and make a pleasing tangle anywhere.

*Clematis Paniculata*—The small-flowered sweet-scented one. Blooms in September. 30c. each, \$2.50 per 10, \$20.00 per 100.

b, c—*Delicatissima*. White, tinged pink, late.

a, b, c, d—*Boulede Neige*. Pure white, low growing.

b, c—*Charles Dickens*. The standard crimson.

d—*Parsons Grandiflorum*. Most floriferous, red, tinged with lilac, tall. 1 ft. high \$1.25 each, \$11.00 per ten; 1½ ft. high \$2.00 each, \$17.50 per ten; 2 ft. high \$3.00 each, \$25.00 per ten.

*Euonymus Radicans*—Plant this hardy evergreen vine at your foundation, or in your Rhododendron beds. 8-12 in. 25c. each, \$2.00 per 10, \$15.00 per 100.

*Broad-Leaved Form Euonymus Radicans*, var. *Vegetis*—6-12 in. high 25c. each, \$2.00 per 10, \$15.00 per 100.

*PACHYSANDRA TERMINALIS* (*Japanese Spurge*).—This makes a bright green carpet all Winter. Try 500 under your shrubbery. It grows about 6 inches high. It is easy to grow and asks only partial shade. It will make a pretty patch in the woods, at the house foundation, and can be used very largely as an under-planting for shrubs, making the ground always neat and attractive. To calculate how many you can use, estimate planting it one foot apart. 4-6 in. high \$1.50 per ten, \$10.00 per hundred.

*Honeysuckle, Japanese*.—Green leaves all Winter. Plant 2 to 3 ft. apart. Certainly you can use a hundred or more. 1-2 ft. high 25c. each, \$2.00 per 10, \$15.00 per 100.

*Ivy, Japanese or Boston*—The deservedly popular wall vine. 1 ft. high 20c. each, \$1.80 per 10, \$15.00 per 100.

# HARDY

There is a delight in having your own flower garden—whether it is the elaborate garden of the mansion or the modest dooryard enclosure of the suburban home, the owner finds the same delight. The delight comes from the smiling flowers, the fragrance, the dew, the fresh air, the sunshine, the blue sky and the se-

clusion. We have the flowers; the other elements are everybody's inheritance.

Do you want a garden?

	Each	Per 10
<i>Anchusa Italica</i> .....	\$0 20	\$1 75
<i>Aster</i> , wild.....	15	1 25
<i>Campanula</i> .....	15	1 25
<i>Chrysanthemum</i> .....	10	90
<i>Delphinium</i> , Larkspur..	15	1 25
<i>Digitalis</i> , Foxglove...	15	1 25
<i>Funkia</i> , Plantain Lily..	15	1 25
<i>Gaillardia Grandiflora</i>	15	1 25
<i>Golden Glow</i> .....	15	1 25
<i>Helianthus</i> .....	15	1 25
<i>Hemerocallis</i> , Day Lily	15	1 25
<i>Hibiscus Moscheutos</i> ..	15	1 25
<i>Hollyhock</i> , single....	15	1 25

If you are not acquainted with the names, let us send you a collection of fifty plants for \$5.00, or one hundred plants for \$10.00.

Yucca



# FLOWERS

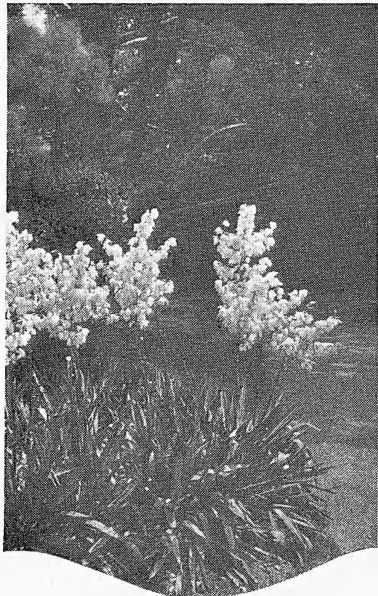
Flowers fit in almost anywhere. Often there is a narrow space along the side of the house, small areas by the back porch and little corners everywhere, difficult to reach with lawn mower.

They can all be filled with flowers, and you need not worry about design. If any plant objects to neighboring society, you can easily shift it when in flower to a more congenial quarter.

Come any time and take home potted plants in bloom.

	Each	Per 10
<i>Iris</i> , German.....	\$0 15	\$1 25
<i>June Pink</i> .....	15	1 25
<i>Monarda Didyma</i> ...	15	1 25
<i>Oenothera</i> , Primrose..	15	1 25
<i>Paeonia</i> , white.....	50	4 50
Blush white.....	25	2 00
Crimson, early.....	30	2 50
<i>Phlox</i> , all colors.....	15	1 25
<i>Miss Lingard</i> .....	20	1 75
<i>Subulata</i> , moss pink..	10	80
<i>Platycodon</i> .....	15	1 25
<i>Sweet William</i> .....	10	80
<i>Veronica Subsessilis</i> ..	15	1 25
<i>Yucca Filamentosa</i> ...	15	1 00

Foxglove





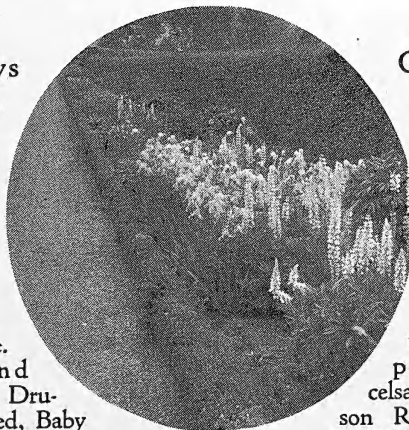
# ROSES

Will probably always remain a favorite flower.

If it has been your wish to establish a rose-garden, we offer a list of varieties which has been condensed to contain the most select and worthy sorts. Provide proper soil and there is no reason why you cannot succeed. In pink, Hermosa, Killarney, La France, Mme. Caroline Testout, and Paul Neyron. In white, Mme.

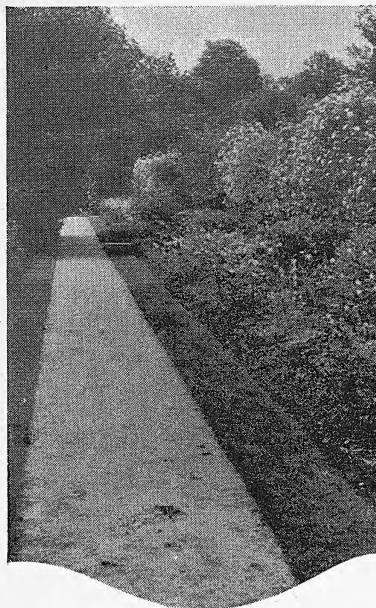
Plantier, and Frau Karl Druschki. In red, Baby Rambler, Francois Levet, Gruss an Teplitz, J. B. Clark and Gen. Jacqueminot. Yellow, Persian Yellow. 35c. each; \$3.00 per 10; \$25.00 per 100.

pink. Excelsa and Crimson Rambler in red. Wichurianna and Multiflora in white. Gardenia in yellow. 30c. each, \$2.50 per 10, \$20.00 per 100.



Climbing or Trailing Roses are a comparatively new class of high landscape value.

They are vigorous growers, free from insects. The large clusters of double red, white and pink flowers give a solid color effect. Let them cover a sunny bank or an old fence, climb up tree trunks, ramble over the shrubbery or drape a retaining wall. Our leading varieties are Dorothy Perkins and Lady Gay in



## FRUITS

Fresh fruits should be one of the assets of every suburban home. Many small areas go to weeds that might just as well yield juicy apples, pears, plums, grapes and berries. Let us help you use your land to its fullest capacity. We shall be glad to advise you as to the number of trees to plant and the best varieties. Send for "Fruits for the Suburban Garden," a pamphlet giving a full list of varieties, with descriptions, or let us send you our \$5.00 collection, including 2 peach, 1 pear, 1 plum, 1 cherry, 1 apple, 2 grapes, 2 currants, 10 raspberries and 50 strawberries.

	Height	Each	10	100
Apples...	5-7 ft.	\$0 50	\$4 00	\$30 00
Cherries...	5-6 ft.	75	6 00	
Peaches...	4-5 ft.	25	2 00	18 00
Pears...	5-6 ft.	75	6 00	
Plums...	5-6 ft.	50	4 00	35 00
Quinces...	3-4 ft.	50	4 00	

	Each	10	100
Grapes.....	\$0 20	\$1 50	\$10 00
Currants....	15	1 00	7 50
Gooseberries..	25	2 00	15 00
Raspberries..	08	50	4 00
Blackberries..	08	50	4 00
Strawberries.			1 00

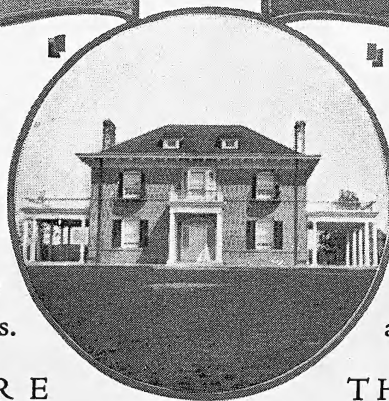
Climbing Roses

Peaches





*THREE YEARS* ago this was a bare building site. Today large twenty-year-old trees cast inviting shadows across the lawn. Large evergreens give rural seclusion by shutting out a dusty street and neighboring houses.



*LARGE LINDEN* photographed three years after planting. This gave the same effect that the owner would have waited fifteen years for had he purchased the usual sized tree. Is time a consideration with you?

LARGE TREES ARE

THE FINISHING TOUCH

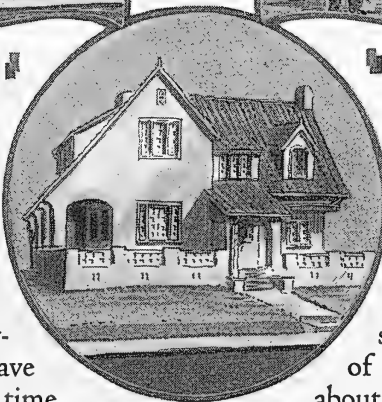
*Residence, Mr. F. D. Jackson,  
Plandome, L. I.*



#### COMPLETION

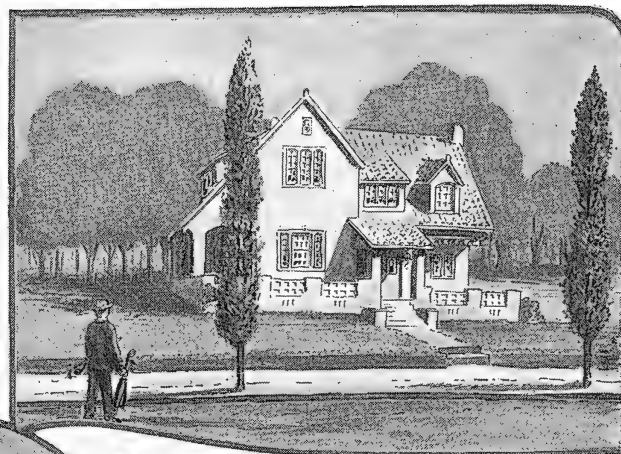
*As Immediately Made Possible by HICKS*

**L**ARGE TREES may be supplied in two ways: We can ship from our nurseries trees up to 30 ft. high and 20 ft. spread of branches; or we can look up large trees within ten or thirty miles of where they are wanted. We have foremen who have been at the work ten to twenty-two years, and several crews of men who have developed skill and are available at any time.



#### CONSTRUCTION

*As Left by the Builder*



#### CONCEPTION

*As Sketched by the Architect*

**WE HAVE** sold eight hundred and twelve large shade trees during the past six years, including Maples, Oaks, Lindens, sixteen to thirty years old. Fifty-seven have been replaced. Don't let the tradition that big trees will not succeed dissuade you from having one of the things most essential to comfort about your home.

T H E      T H R E E      P H A S E S      O F      A      H O M E

*Twenty-Year-  
Old Norway  
Maples*

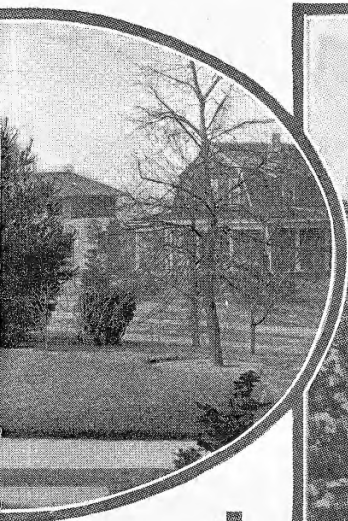


**WE** have 500 large  
Maples that will  
save you 10 years or  
more. These are just  
as near perfection as  
is possible to grow

**■** trees. You need not wait a lifetime for trees. We can supply mature specimens and guarantee you against loss or disappointment. Whether you live near the nursery or a thousand miles away, whether you want one tree or several carloads, we can serve you economically. We shall be glad to estimate the cost of planting and freight.

	Each	Per 10		Each	Per 10
18-26 ft. high, 6 in. diam., 10-14 ft. spr. ....	\$60 00	\$575 00	22-30 ft. high, 8 in. diam., 14-18 ft. spr., 21 yrs. ...	\$90 00	\$850 00
22-26 ft. high, 7 in. diam., 10-18 ft. spr., 20 yrs. ...	80 00	700 00	25-26 ft. high, 9 in. diam., 15-20 ft. spr. ....	100 00	



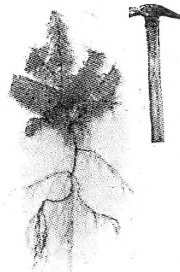


*Sixteen-Year-  
Old White  
Pine*

*THERE* is nothing  
more permanent,  
more serviceable,  
more in condition  
to be transplanted,  
more sure to grow

vigorously the first year, and, considering all things, more economical. We have put best culture into these trees, and now offer them at a very small profit. They save you 10 years. Ideal material for immediate screens, windbreaks and boundary belts. We can quote on a carload or a single specimen to Cleveland or Boston.

	Each	Per 10		Each	Per 10
8 ft. high, 4-6 ft. spread, 9 yrs.....	\$10 00	\$85 00	12 ft. high, 8-10 ft. spread, 13 yrs.....	\$25 00	\$210 00
10 ft. high, 6-7 ft. spread, 11 yrs.....	16 00	140 00	14 ft. high, 8-10 ft. spread, 16 yrs.....	35 00	320 00



## HAVE YOU A LARGE AREA OF POOR LAND?

### WE OFFER

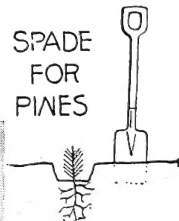
White Pine, 4-8 in. high, at \$2.50 per 100; \$18 per 1,000. 9-12 in. high, \$5 per 100; \$40 per 1,000. Oaks, 6-18 in. high, at \$5 per 100; \$40 per 1,000.

Three hundred of each, Oak and Pine, will plant one acre.



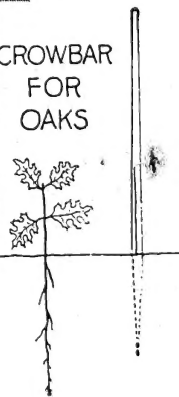
*The Picture Shows a Road Boundary Planted with Little Oak, Pine and Birch. In four years many of them were seven feet high*

SPADE  
FOR  
PINES



**FORESTRY** is one of the important ways of using the land, and sometimes the only economical treatment. Often the soil is too poor for agriculture or lawns. One of the specialties of this nursery are trees fitted for just such soil, at a cost per thousand so low that large areas can be devoted to them.

CROWBAR  
FOR  
OAKS



# HICKS SERVICE



THE one big advantage about Hicks service is our guarantee. Everything purchased from us is guaranteed to grow satisfactorily. This guarantee is not limited to one year, but is valid as long as you wish.

Another big advantage is: we ship on approval. Any tree that is not satisfactory on arrival can be returned at our expense, or held for our disposition. We insist that satisfaction be a condition of our sales. We inspect much of the stock sold on Long Island and send to others circulars telling how they can get maximum growth and beauty from their investment, and asking for reports on stock to replace.

## BUSINESS TERMS

Prices in this catalogue do not include packing or delivery, which is charged according to distance and expense. Five and fifty plants sold at 10 and 100 rates.

### *Terms Net Cash*

*THIS CATALOGUE* is an abridged list. See Home Landscapes (an 80 page catalogue) for a complete list, with maps telling you what trees will fit your soil, and original sketches that will help in developing your landscape. Do you wish your name on our mailing list? Last year we sent out a dozen interesting circulars.

HICKS NURSERIES

(I. HICKS & SON)

Westbury, L. I.

EDITION OF 1916

TELEPHONE 68



